Ocean Rate Bulletin



Soybean:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Soybean are quoted on full 20-foot dry containers unless otherwise noted.

Container movements of soybean are defined by the Harmonized Tariff System as "soybeans, whether or not broken."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: September 30, 2005 Page 1 of 2

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Soybean

Monthly Market Share For: July 2005

Month\Year: 299.0 \	Montos	T			Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	20%	12%	9										
Hanjin	20%	3%	10										
Westwood	14%	14%		\$1,065									\$1,065
Hatsu Marine Ltd.	12%	25%	12										
MOL	10%	6%	10	\$1,295	\$328	\$40							\$1,663
COSCO	9%	7%	10	\$1,200									\$1,200
Lloyd Trestino	8%	14%	12										
Maersk-SeaLand	3%	6%	10	\$740	\$328	\$40							\$1,108
Hyundai	2%	11%	8										
APL	1%	2%	10	\$1,741	\$328	\$40	51%						\$2,997

Weighted Average Container Rate \$1,314

Issue Date: September 30, 2005